



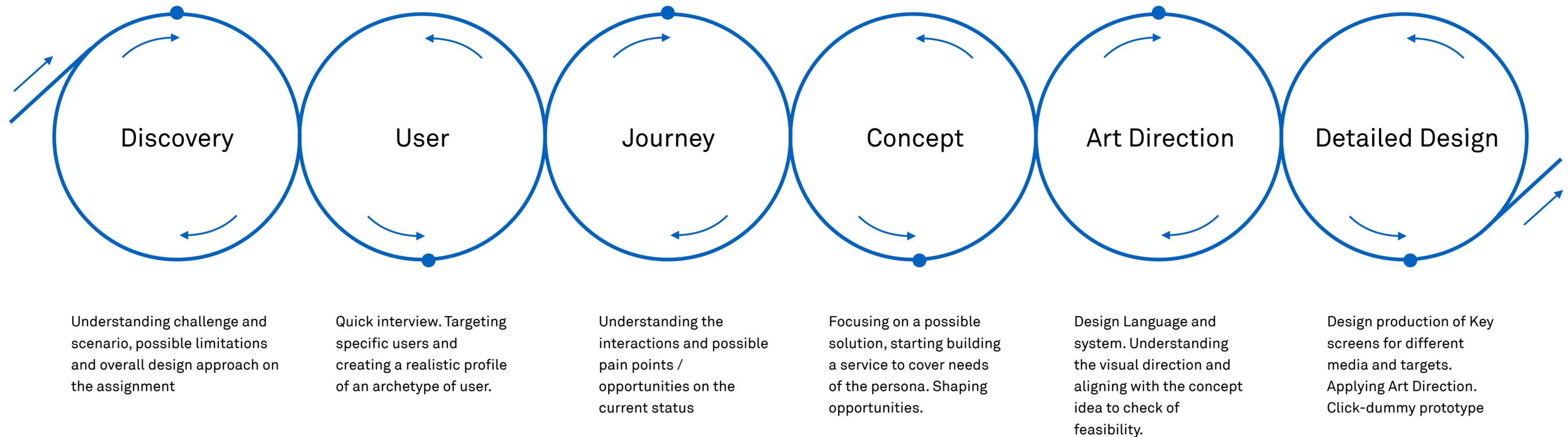
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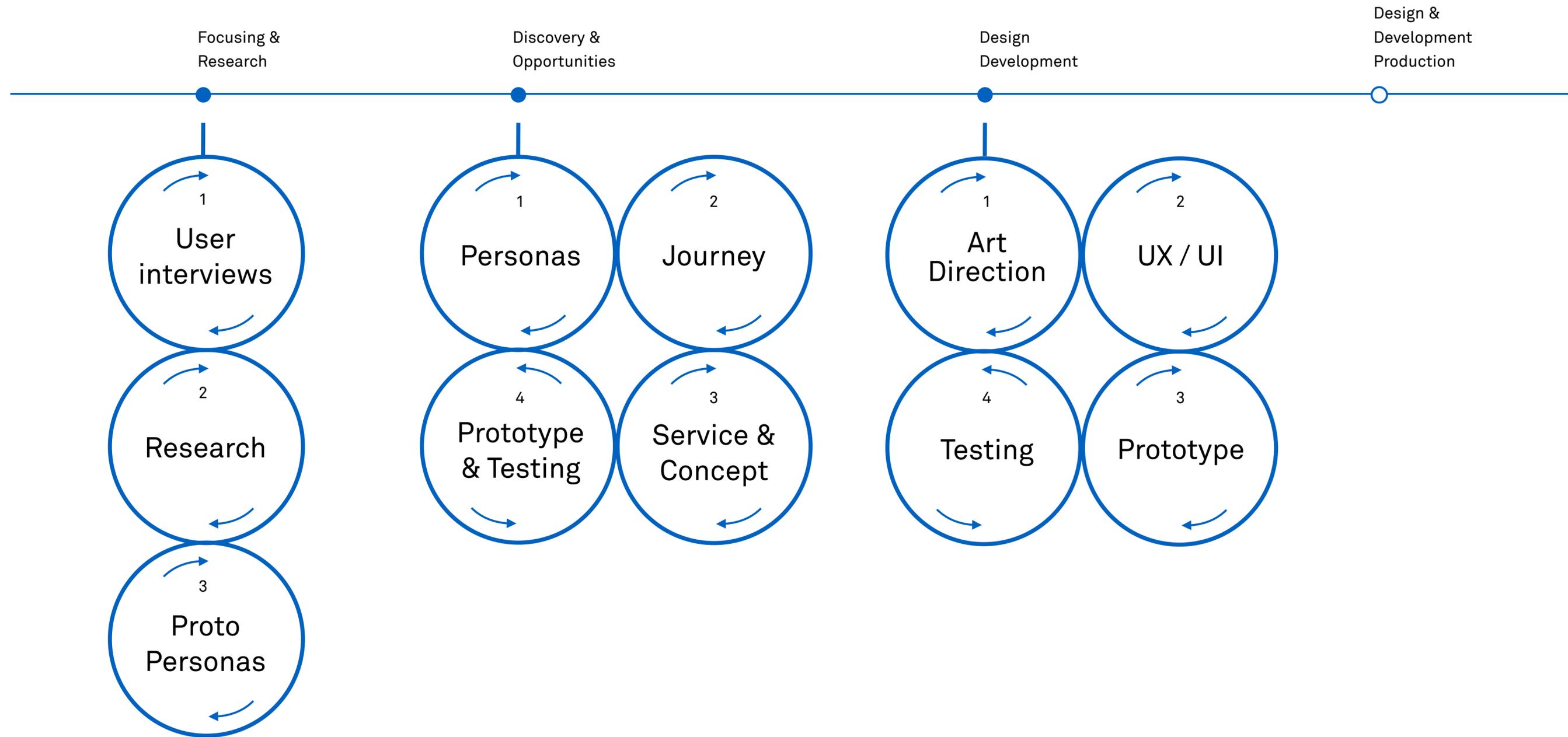
Walbug

The finance industry is experiencing a growing need to replace physical money with digital solution.

Please design a frictionless experience regarding personal finances.







Interview

Info

Siying

22 yo

UX Designer

Singapore

(living in Berlin)

General

How much do you use digital payments? And what do you use?

4 times a week

Paypal, N26

Rent, transfer money, top up mobile plan, online shopping

- Immediate transfer because in Berlin they use a lot of cash

How do you keep track and manage your personal finance status?

- Excel sheet for shared expenses (grocery, rent, bills)

N26 pie chart with categories of transactions

Compare between months

A lot is automatic (transaction recognizes the kind of transaction like restaurants, zalando, asos, etc.)

Manual with paypal

How often do you track them?

Once or twice every month

- Not checking the balance (only when pay comes in and at the end of the month to see final expenses)

How do you get notified by any transaction/expense/income money?

Just for income (via N26 App), not for expenses

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General

What are the challenges on it?

- Withdraw cash money, on the pie chart is not categorized on a specific category (like restaurant)
- Missing to set a budget and notify if reached a quota

Goals and financial planner is missing

Long term

How would you manage investments? (stock/trading)

Doesn't right now

Ask the brother

- Would use a consultation service

Portals, videos, etc

Would check it every day (month for a loan)

How do you manage long term financial goals? (Car, house, wedding, expensive equipment, vacations etc.)

She would just spend

Depends on price item, account balance

- “I would give myself a rule to not spend anymore on expensive stuff for a while”

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Consultation

What would be the finance/personal wealth topics you would use some consultation?

Long term planning: how much to save, real estate, insurances

Investments: money sitting in the bank and want to make them grow, too many options and risks

Retirement

How often would you need help/tips/consultation?

Once to start, then check every six months

What's the tone you would expect from a financial manager/advisor?

Transparent

Smart

- Funny (it's a boring topic, you need someone funny)

Which kind of communication would you prefer for a consultation?

- Online (digital service first but needs to be cross checked with a real person)

- More casual in real life (no office)

not linked at all to her bank (but should know job, income, savings, liquidity)

Accepting offers (if good price) and then prompted to the specific portal to pay for it

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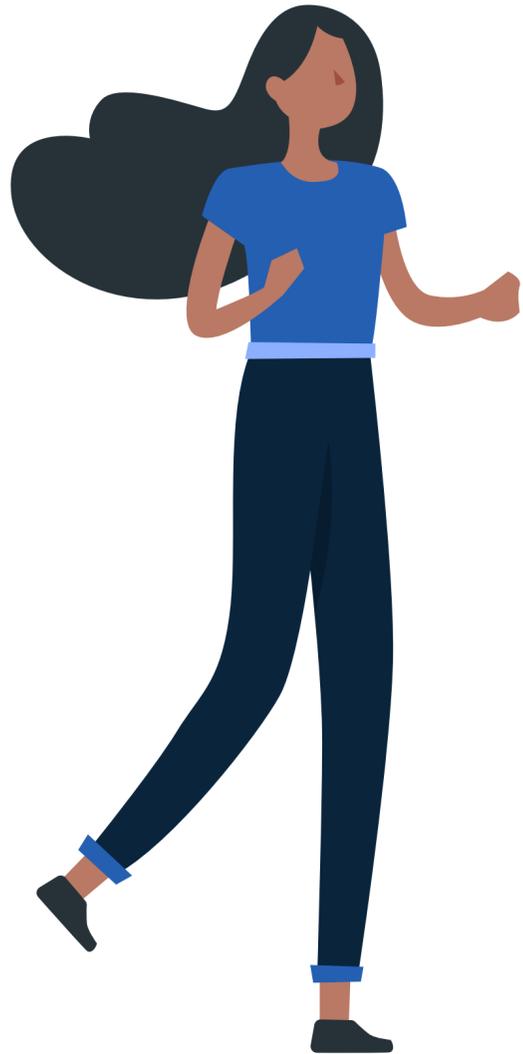
Magic Wand

What would change on your current experience?

Just need an advisor

● It's really subjective and personal

Do it online



Info

Christine
23 yo
Data Analyst
Berlin
Has 2 credit cards

Gains

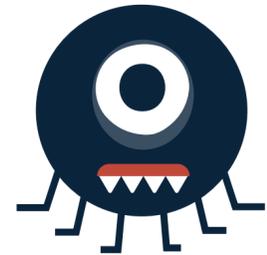
Set goals (short and long term)
Be more in control of her money
Checking her past
Help from an advisor (with fun!)

Pains

Hard to plan an investment
A lot of risks and options
Hard to remember all the expenses
Could change idea easily

Activities

Tracking regularly her finance
Have long term plans (home)
Online shopping
Consult with friends on finance
Subscriptions (Netflix, Spotify)



Are your finances bugging you?



What

A mobile apps for managing your finance and get advice based on your spending behaviour.

How

It's a fun experience. The user is engaged thru gamification, a lighter tone. The system learns from the users actions, understands if something "is bugging" and warn.

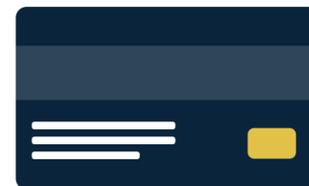


Why

The topic is boring and users don't feel too engaged on it. They feel lost and need advices (automatic & personal ones)

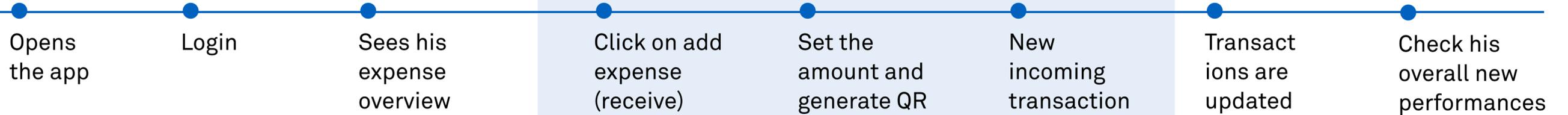
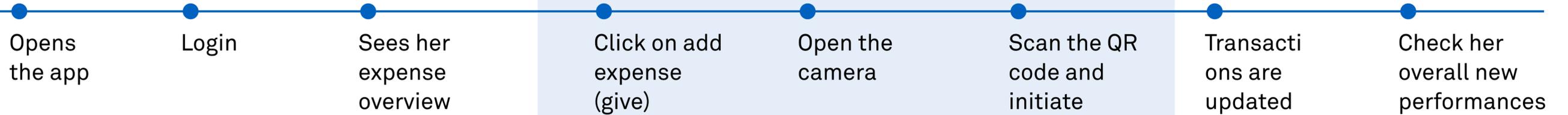
MVP

- Bank account sync
- Learning from past
- Expense categorisation
- Quick payment / Expense creation

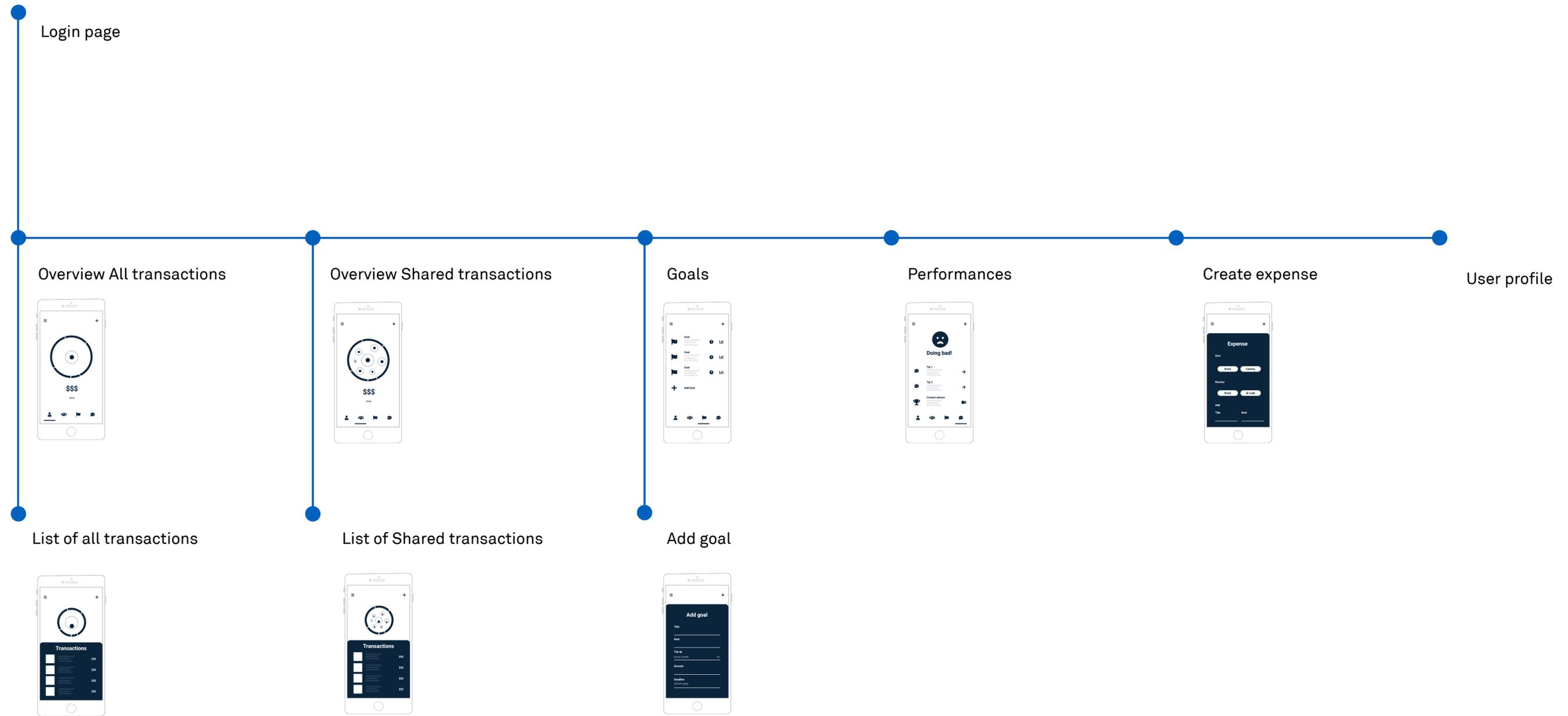


Scenario

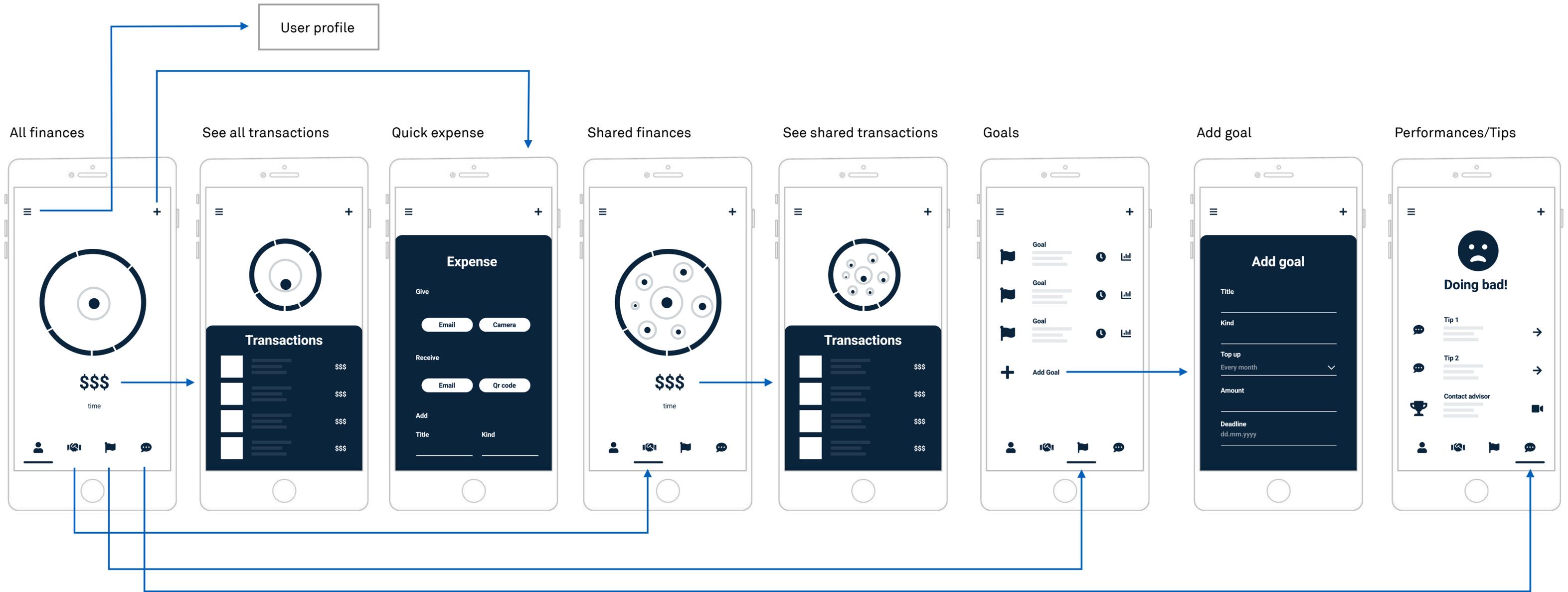
10pm, Christine has just finished dinner with friends. She didn't have cash, so a friend of her paid her part...

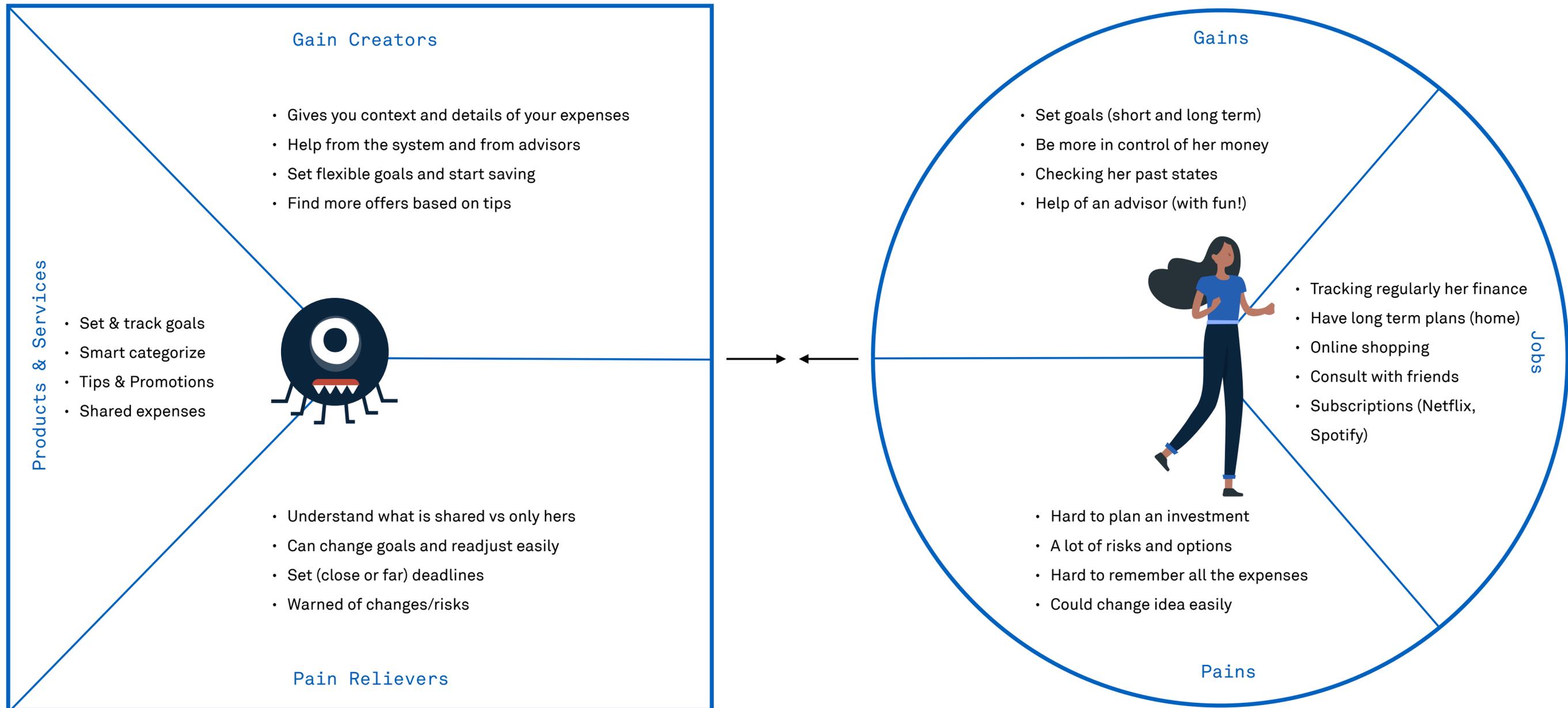


Interaction with another user

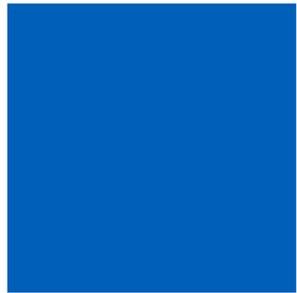


Wireframes

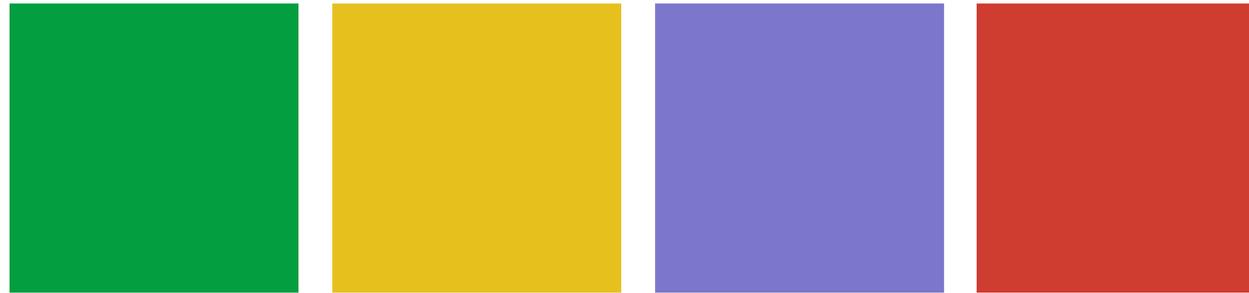




Primary color



Secondary color



Text



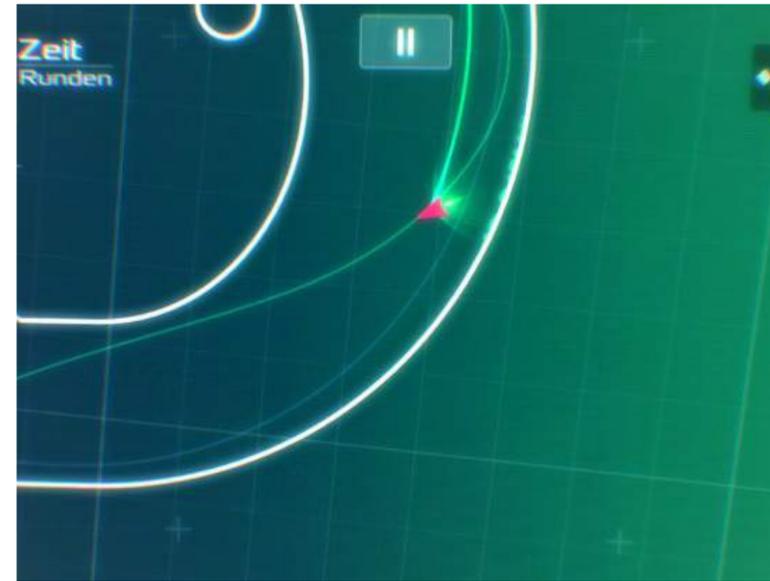
Font

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Font Weights

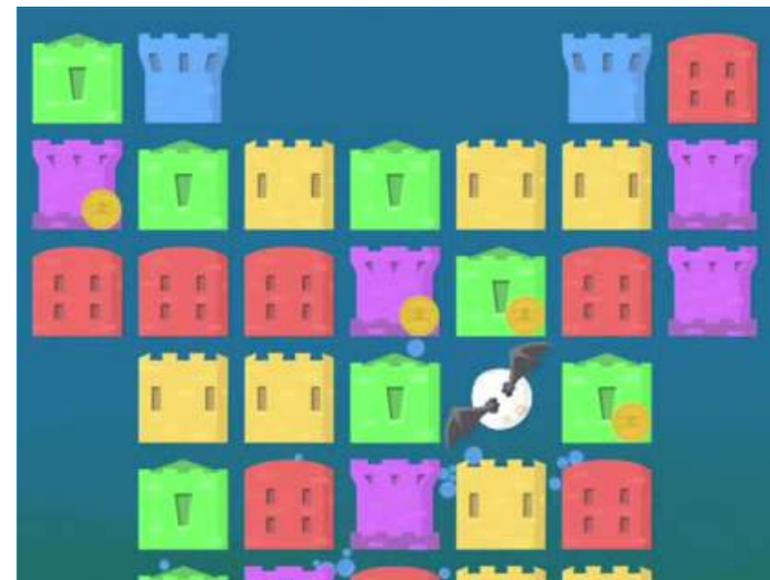
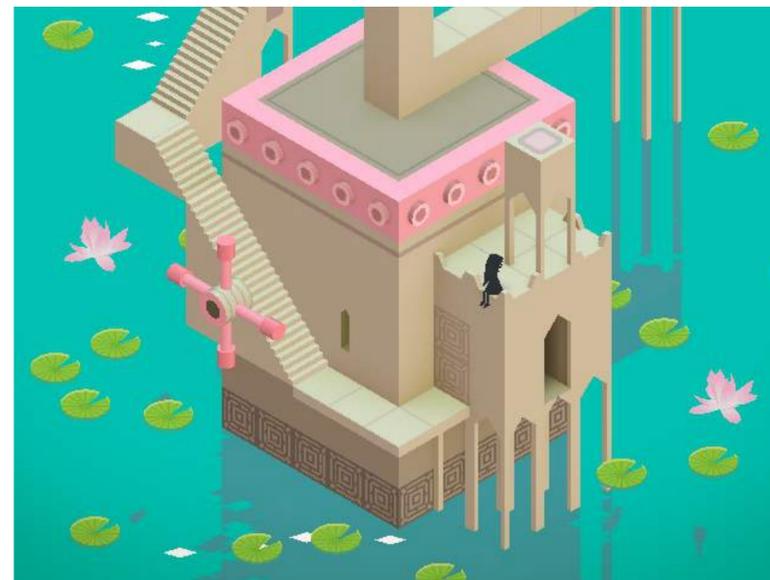
Heebo Regular

Heebo Bold



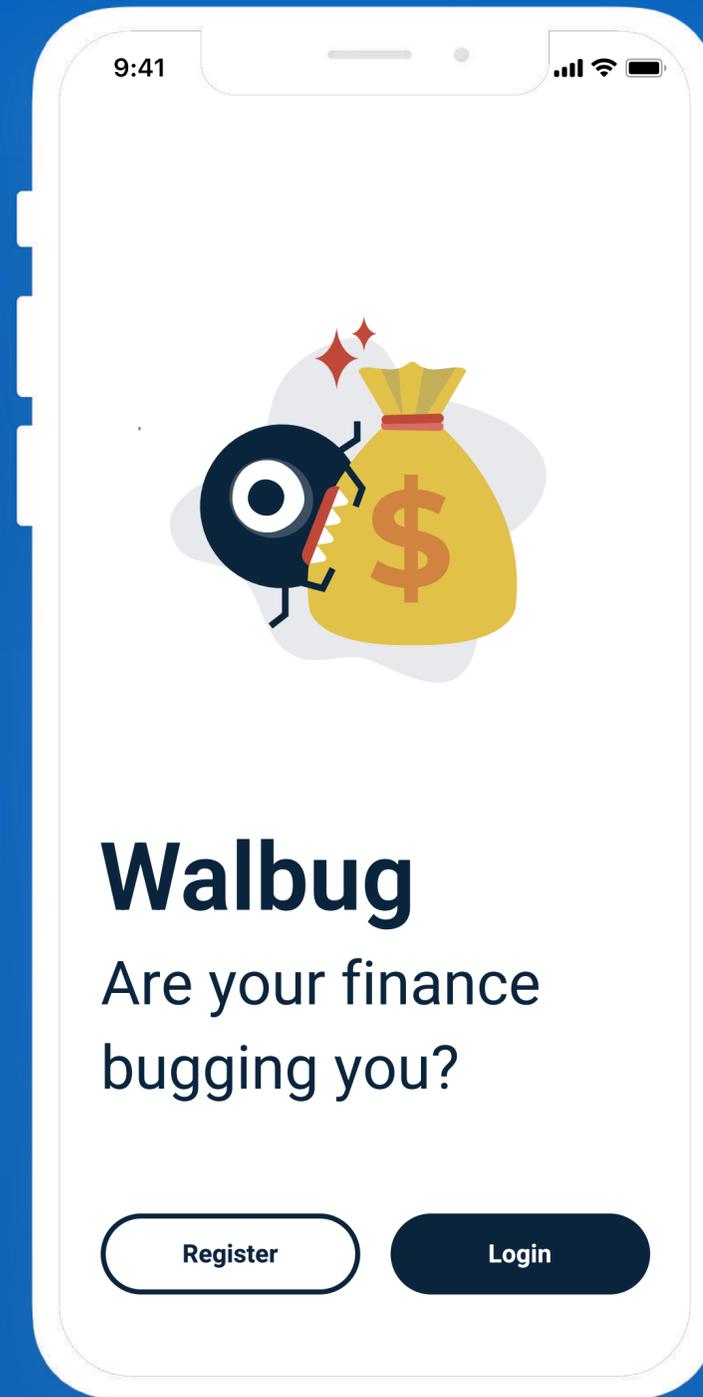
The simplicity of the content can leave a lot of space to explore more researched and engaging visual directions. The app has to represent the right tone for the topic: make it funny.

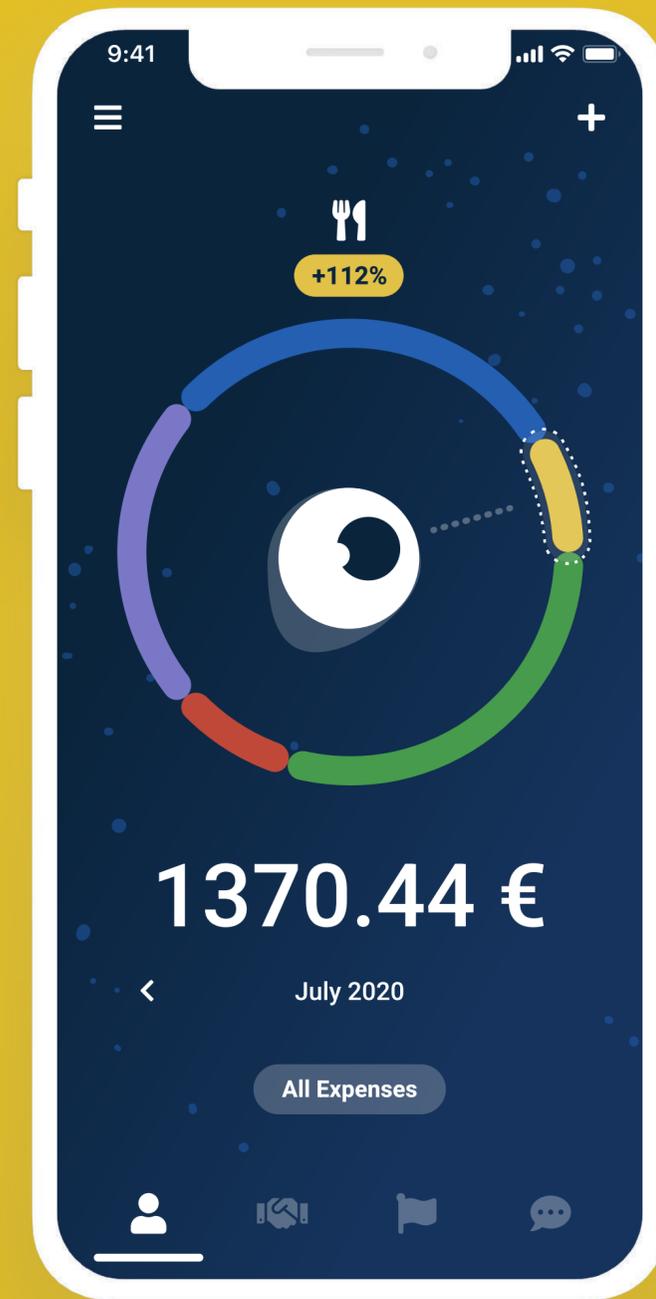
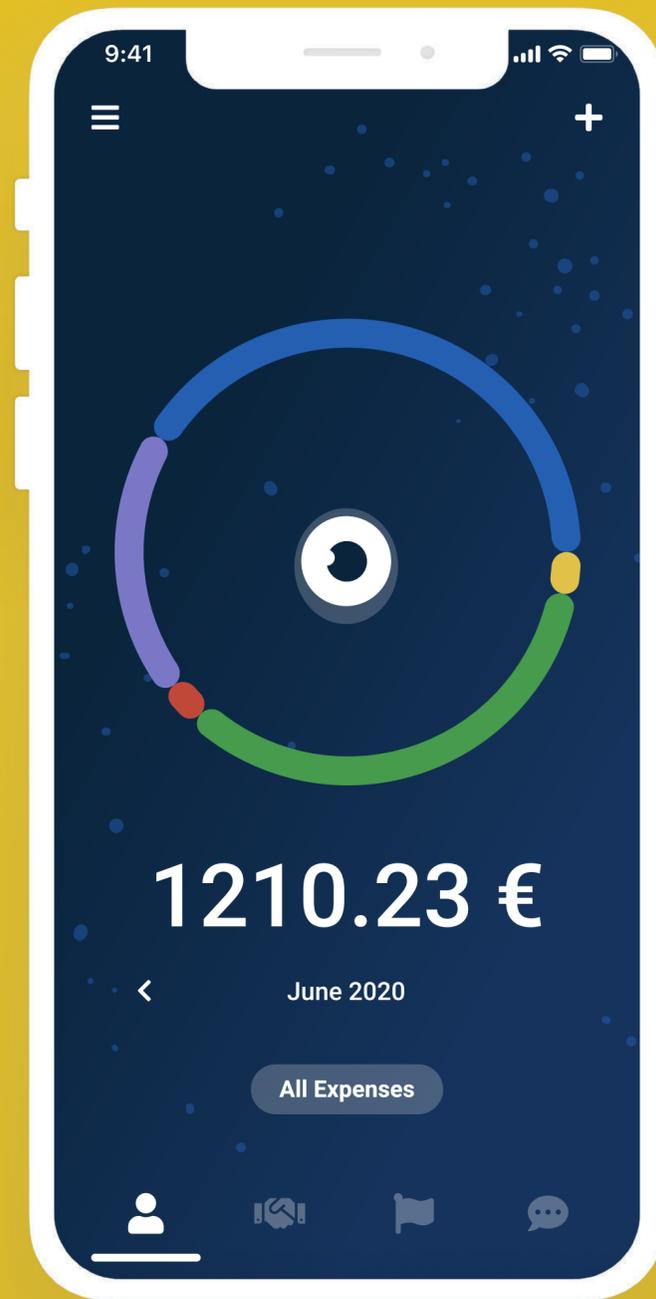
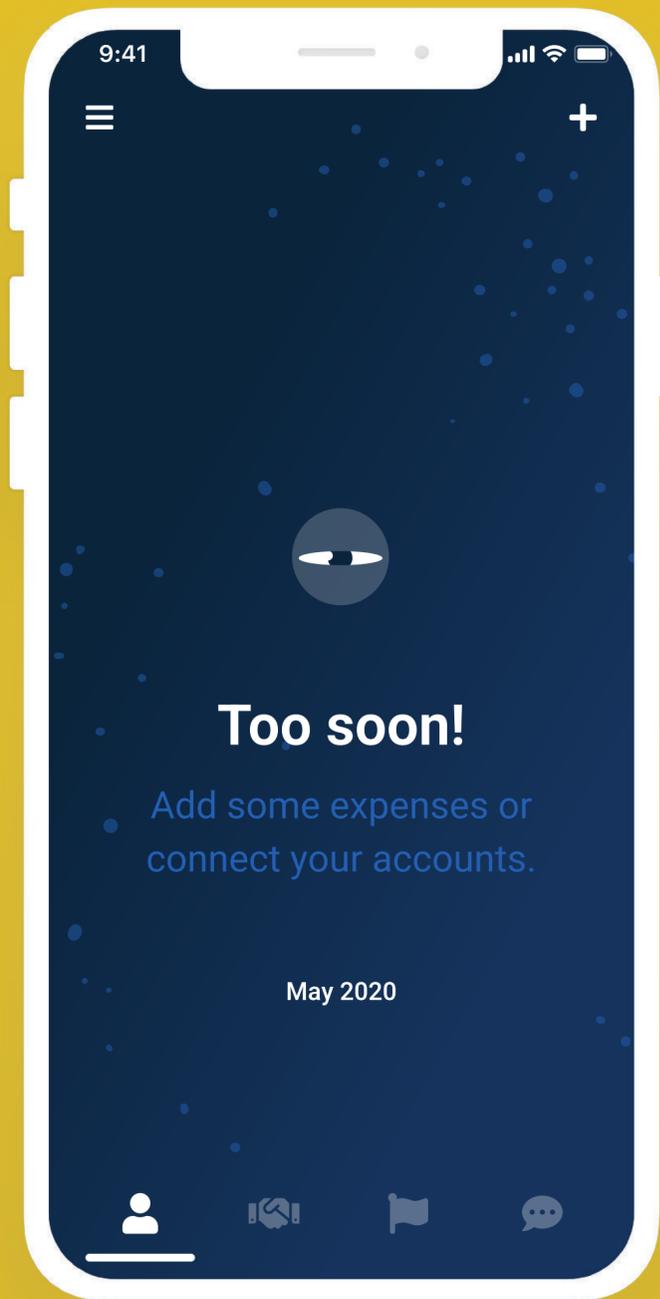
- Colourful
- Joyful
- Not too detailed
- Rich in animations

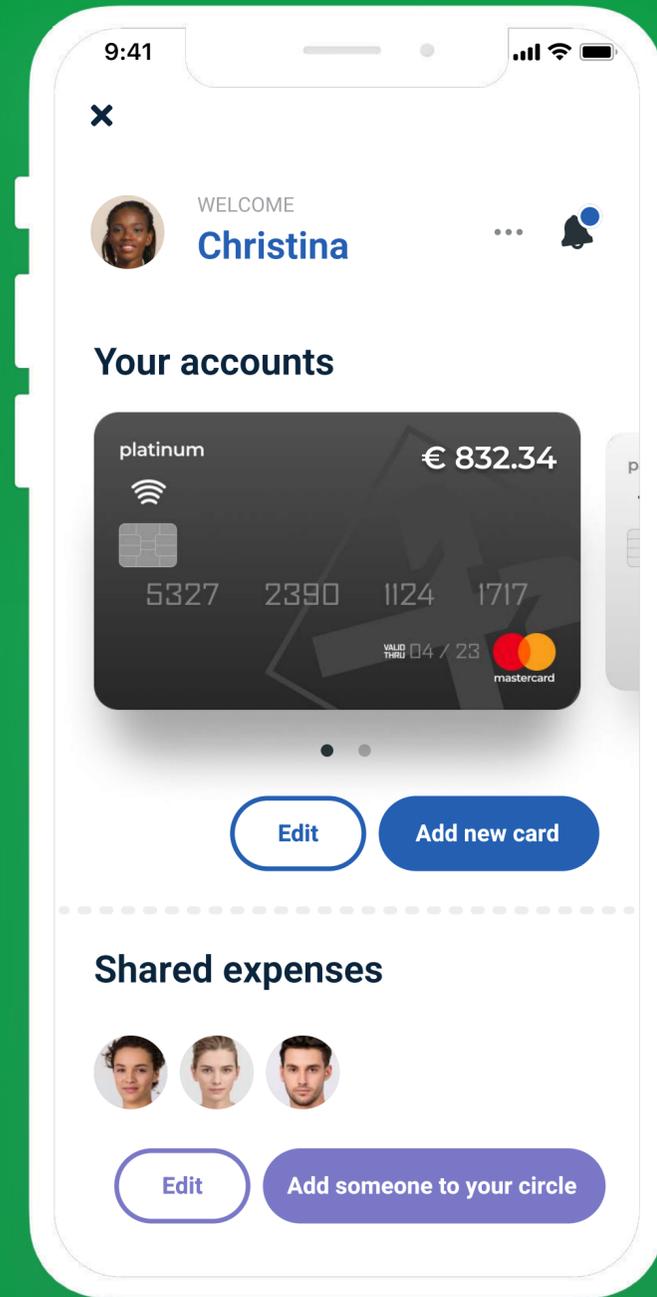
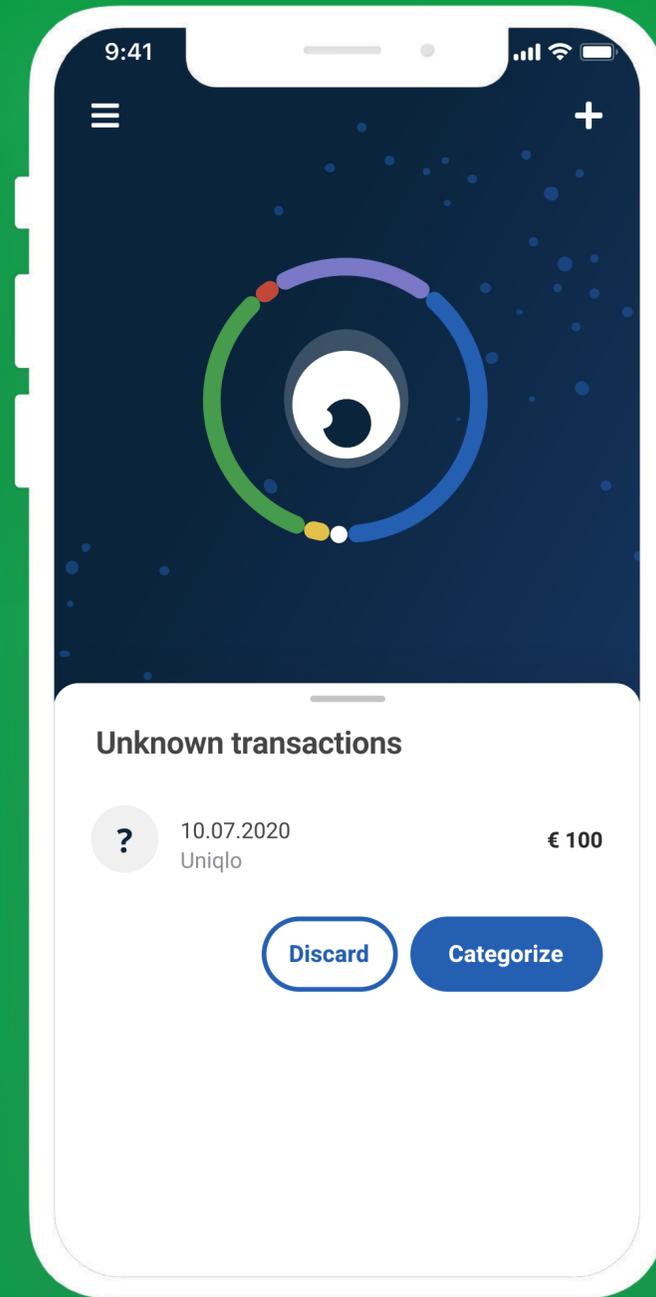
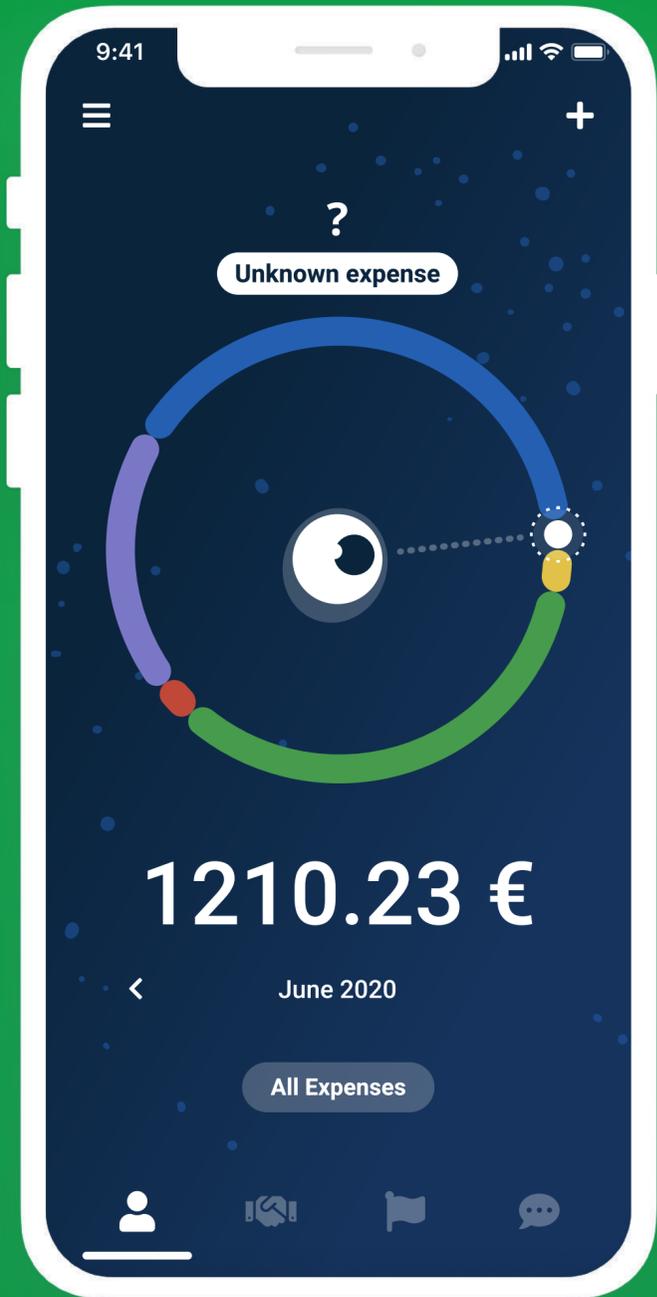


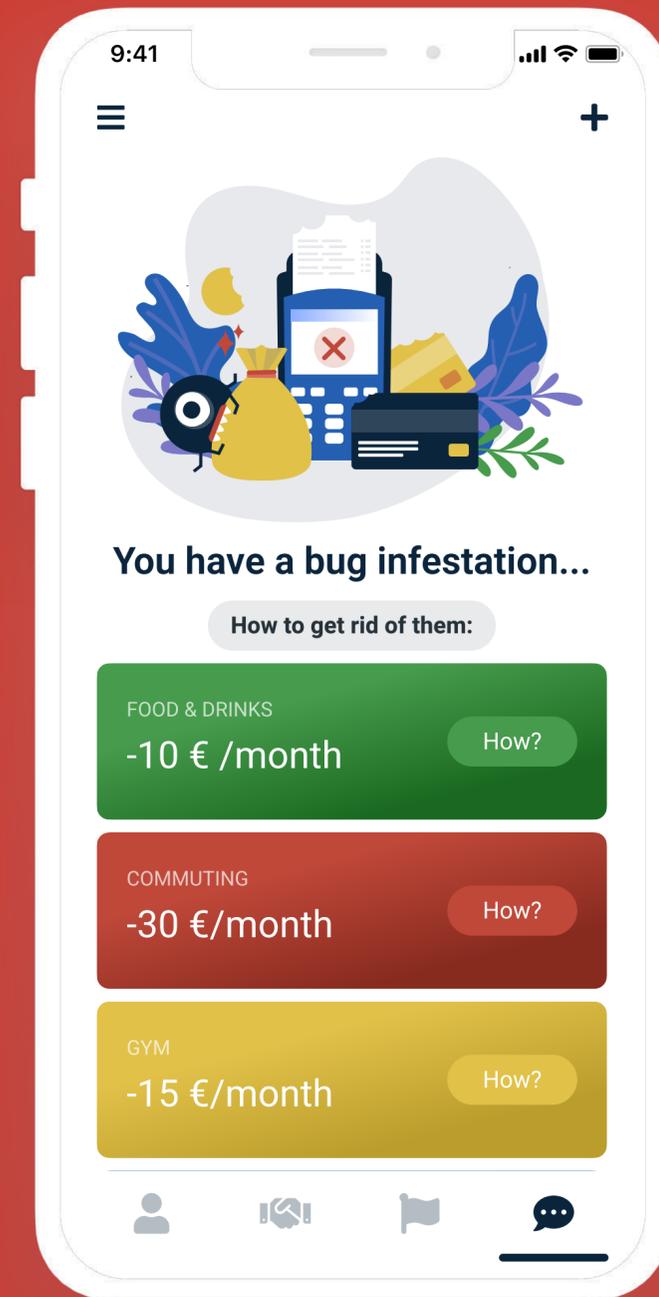
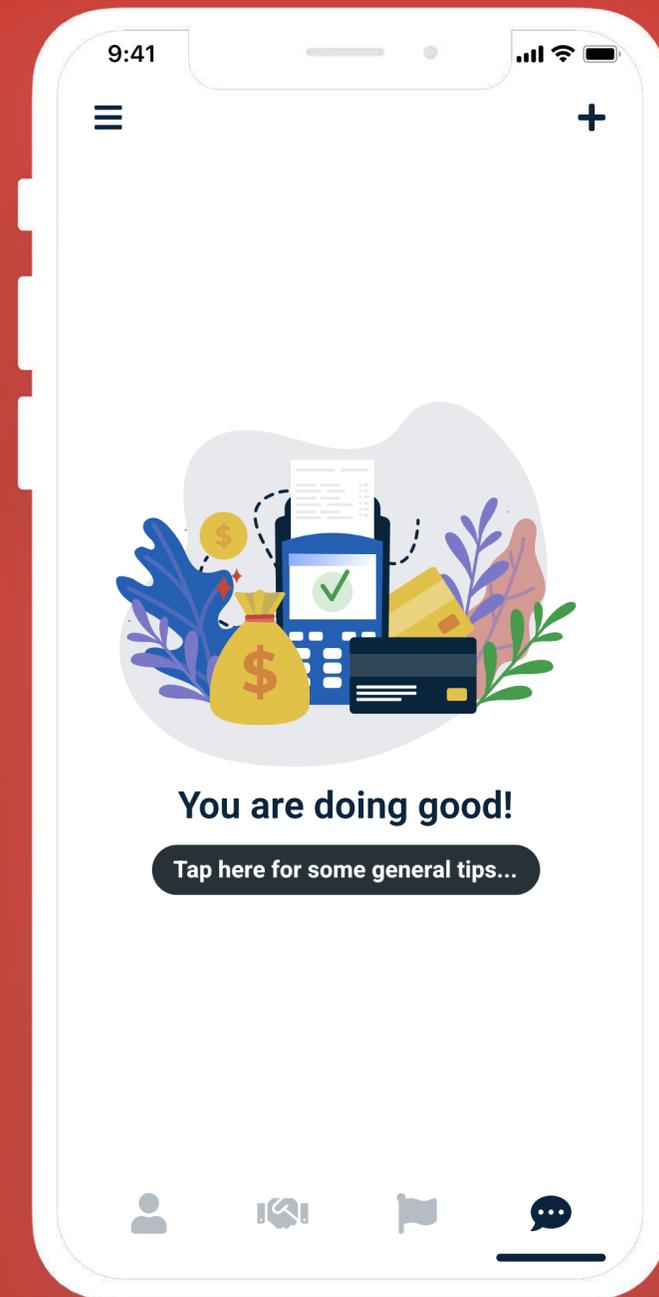
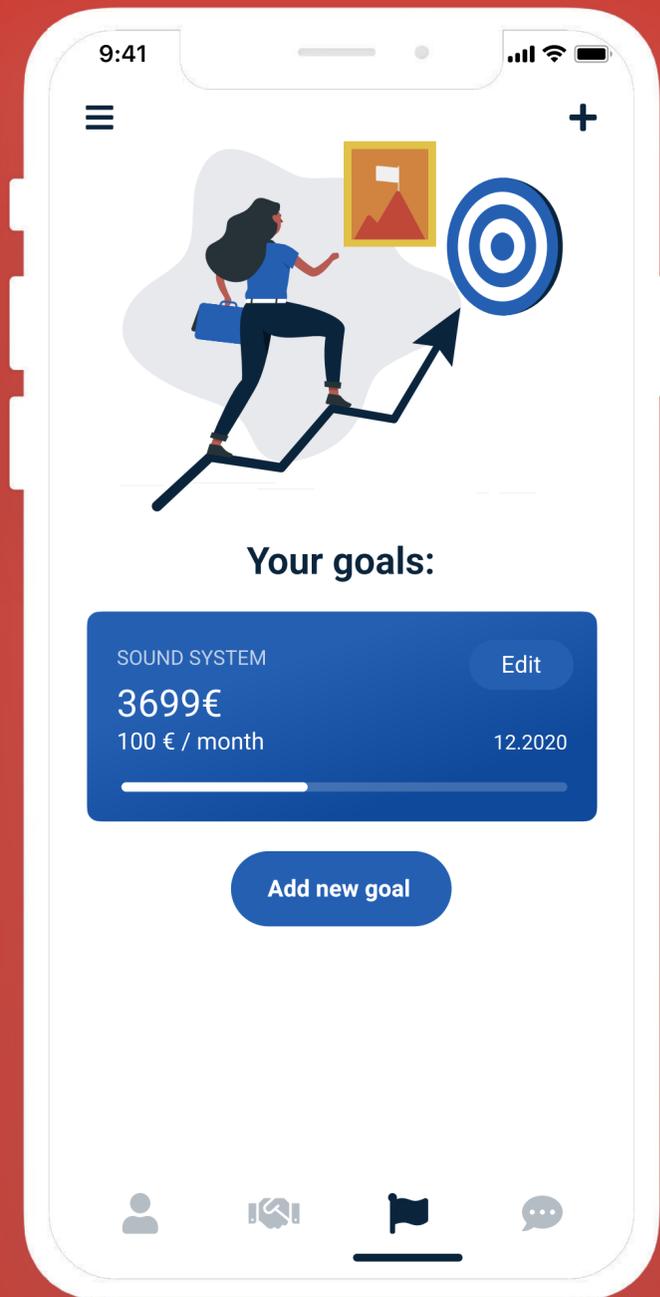


Walbug











Prototype

<https://www.figma.com/proto/Fx2Z9f4LxTMtaOWnyEeRXz/BCG?node-id=31%3A223&viewport=1791%2C845%2C0.17799371480941772&scaling=scale-down>

Testing

Setting an happy path and testing the value proposition with users (qualitative, 5-6 users)

Business

Analysis on the market sector to understand if in a blue or red ocean. Revenue model.

Animations

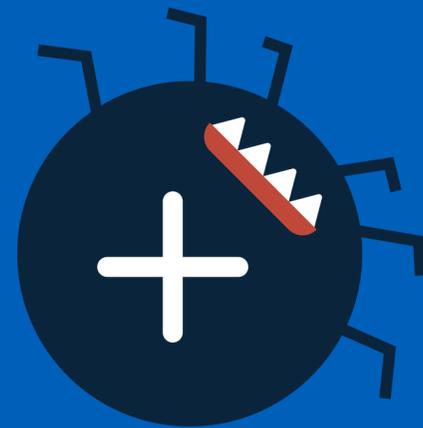
Prototype animations and interactions. Prepare guidelines for development.

Additional features (to be evaluated)

- Desktop monitoring dashboard
- Top up on walbug coins
- Cross selling (loans, consultations, etc.)
- Whitelabel solution for bank institutions
- Freemium vs Premium functionalities
- Rewards & Badges
- Chatbot

Vision (long term)

The app could become a container for multiple financial services to engage and bond more with users: trading & stock market, loans, cryptocurrencies, etc.



Thanks

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